

# Lorenzo Pessina

POSTDOCTORAL RESEARCHER

ZEW Mannheim

+49 1522 6744746 | [pessina.lorenzo@gmail.com](mailto:pessina.lorenzo@gmail.com) | [lorenzopessina.com](http://lorenzopessina.com) | [lorenzopessina](https://www.linkedin.com/company/lorenzopessina) | [lorenzo-pessina](https://www.github.com/lorenzo-pessina)

## Professional Experience

---

### ZEW Mannheim

POSTDOCTORAL RESEARCHER

Mannheim, Germany

Jul. 2021 - Present

- Author and co-author of several research projects on tax policy, inequality, and migration.
- Scientific coordinator of MannheimTaxation: organizing and hosting academic workshops, preparing board meetings.
- Supervision of research assistants. Code reviews.
- Lead instructor for the course Economic Inequality and Public Policy at the University of Mannheim.

### Goldman Sachs

RESEARCH INTERN

London, UK

Jul. 2014 - Jul. 2015

- Analysis of macroeconomic data and preparation of reports on fiscal policies in the euro area for internal and external clients
- Research assistant to senior economists in the Europe Economics team.

## Education

---

### Columbia University

PHD IN ECONOMICS

New York, USA

2015 - 2021

- Dissertation title: Three Essays in Empirical Public Economics.
- Dissertation committee: Wojciech Kopczuk (Sponsor), Michael Best, Arun Advani, Eric Verhoogen, Cailin Slattery.
- Winner of the Vickrey Prize for Best Third Year Paper in 2018.
- Presentations of academic papers at several conferences and workshops.
- Sole instructor for the course Intermediate Macroeconomics. Runner-up winner of the Wueller Teaching Award in 2017.

### Bocconi University

MSC IN ECONOMICS

Milan, Italy

2012 - 2015

- Graduated summa cum laude.
- Selected for the Advanced Graduate Exchange Program at Yale University in 2013-2014.

### Bocconi University

BA IN ECONOMICS

Milan, Italy

2009 - 2012

- Graduated summa cum laude.
- Exchange Student at Boston University in Spring 2012.

## Software & Econometrics

---

**Software:** R, Python, scikit learn, Matlab, Stata, SQL, Github, Microsoft Office

**Methods:** Applied Microeconometrics, Causal inference, A/B experiments, Machine Learning, NLP, Linear and non-linear regressions, Large and complex administrative datasets

## Research Papers

---

Immigration and the Top 1 percent. Joint with A. Advani, F. Koenig, and A. Summers. *Revised and Resubmitted at The Review of Economics and Statistics*

Shirtsleeves to Shirtsleeves? Income Persistence, Family Firms, and Aristocratic Dynasties. *Submitted.*

Who Writes the Check to the Government Does Matter: Evidence from Firm-to-firm Links.

Taxation and the International Relocation of Top Earners: Estimates from UK Tax Records. Joint with A. Advani, F. Koenig and A. Summers.

The Saved and the Probate: The Trade-off between Control and Inheritance Tax Minimization. Joint with Cameron LaPoint

## Grants, Fellowships & Awards

---

- 2022 Research Grant. MannheimTaxation Campus. €47,717
- 2020-2021 Dissertation Fellowship. Department of Economics, Columbia University.
- 2019-2021 Dissertation Improvement Grant. US National Science Foundation. \$19,877
- 2019 Data Purchase Support. Program for Economic Research, Columbia University. \$5,000
- 2018 Wueller Pre-dissertation Award (runner-up). Columbia University.
- 2017 Student Research Travel Grant. CDEP, Columbia University. \$600
- 2015-2020 Dean's Fellowship. Columbia University.
- 2012-2015 Graduate Merit Award. Bocconi University.

## Conference Presentations

---

- 2022 Public Economics Seminar, University of Mannheim; Annual Conference of the European Society for Population Economics (scheduled), Annual IIPF Conference (scheduled)  
Collegio Carlo Alberto, Mannheim University and ZEW, IFS, 17th IZA Annual Migration Meeting, ifo Institute
- 2021 Conference on Genes, Social Mobility, and Inequalities over the Life-Course, Mannheim Taxation, National Tax Association Annual Conference (NTA), World Inequality Conference  
National Tax Association Annual Conference (NTA, ×2), CEMIR Junior Economist Workshop on Migration Research, Agenzia delle Entrate (Rome), LMU Munich, Economic Statistics Centre of Excellence (ESCoE),
- 2020 Mannheim Taxation, Econometric Society World Congress, Young Economist Symposium, APPAM DC  
Regional Student Conference (canceled due to Covid-19)
- 2019 National Tax Association Annual Conference (NTA, poster session)
- 2018 Young Economist Symposium

## Professional Activities

---

- 2018, 2020 Invited Attendance: NBER Business Tax Graduate Workshop and Meeting
- 2018-2020 Referee for the Young Economist Symposium
- 2018 Co-organizer of the reading group Public Economics and Taxation
- 2018-2020 Student Organizer: Lunch with the Applied Micro Speaker

## Personal

---

**Citizenship:** Italian

**Languages:** English (fluent), Italian (native), French (basic), German (beginner)

**Hobbies:** running and hiking, fitness, baking.